

Selecting a Next-Gen LIMS Vendor for a Consumer Products Manufacturer

This client is a well-known paper product manufacturer and distributor with global business reach. The client had been leveraging an aging system to record and monitor product quality on their manufacturing lines. The antiquated system could no longer support the business and its desire to grow. There was a distinct opportunity to reconsider current state processes, interfaces, and reporting capabilities.

The client engaged Clarkston Consulting's Laboratory Information Management System (LIMS) professionals to evaluate and select a next-generation LIMS to better meet their business needs. Through gathering requirements from their paper, commercial, and component businesses, Clarkston partnered with the client to select a next-gen LIMS vendor to deploy to their 20+ manufacturing sites.

Consumer Products Case Study

PROJECT OVERVIEW



INDUSTRY:



Consumer Products

PRODUCTS AND SERVICES :



Paper Product
Manufacturer & Distributor

PRIMARY OBJECTIVES:

- Understand and document business process flows to define future state business processes
- Evaluate and screen a list of LIMS vendors best fit to support the client's business processes and user requirements, considering potential effort of configuration, customization, and build out of business data
- Identify and select a LIMS solution for implementation
- Develop a detailed roadmap for LIMS deployment that indicates both short-term (core LIMS) and long-term (nice-to-have functionality) implementation phases to best support the client's operations

RESOLUTION:

- Executed on-site Needs Assessment Workshops with the client to confirm requirements and business processes as well as determine demo scenarios and selection criteria
- Completed site master data inventory assessments to estimate the level of effort for data build and identify harmonization opportunities for a future state
- Utilized the Clarkston LIMS Vendor Selection Methodology and Vendor Market Scan to leverage documented business requirements and needs (current and future) and the key capabilities of each vendor to effectively support the client in narrowing the selection to a vendor shortlist of five vendors
- Facilitated the execution of vendor questionnaires, IT evaluations, and system functionality demonstrations from each of the shortlisted vendors
- Developed an implementation roadmap to guide the client beyond the initial implementation phase through site deployments

KEY BENEFITS:

- Documented detailed business requirements, current business process flows, and business data estimates
- Selected overall LIMS software solution
- Implemented strategy and roadmap for the initial implementation as well as site deployment options

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