

Managing the Vendor Selection Process with a Contract Testing Lab

Bionique Testing Laboratories Inc. is a GMP compliant, FDA registered facility focusing on the detection of mycoplasma contamination in a wide range of biologics. For over 30 years, Bionique has been a trusted partner and global leader of mycoplasma testing services for the life science industry.

Bionique offers a number of testing methods, including a validated GMP compliant Real-Time PCR assay, to support various testing needs. The company specializes in mycoplasma testing of cell therapies, cell banks, raw materials, unprocessed bulk harvest and final drug products. Bionique is a paper-based company, with all of their raw data being documented by analysts on data collection forms. All records are reviewed by their quality department with the final report for clients being a Certificate of Analysis. Given their current state of data collection, Bionique was looking for a LIMS application to provide an end-to-end solution, including a client portal for submission, sample receipt and inventory management, data collection and analysis, quality review, and end stage reporting/billing.

Life Sciences Case Study

PROJECT OVERVIEW

INDUSTRY:



Life Sciences

PRODUCTS AND SERVICES :



Mycoplasma, Cell Culture,
Raw Materials, PCR and Lot
Release Testing

PRIMARY OBJECTIVES:

- Evaluate and select a LIMS solution for implementation
- Develop a detailed roadmap for LIMS deployment for both short-term (core LIMS) and long-term (nice-to-have functionality), including implementation phases to best support Bionique's operations
- Understand and document current business process flows to define future business processes
- Prepare Bionique for implementation by providing a project plan and timeline

RESOLUTION:

- Utilized the Clarkston LIMS Vendor Selection Methodology and Vendor Market Scan to document business requirements and needs (current and future), the capabilities of each vendor and their key differences to effectively support the client in narrowing the selection to a vendor short list
- Engaged leading LIMS solution providers in demonstrations, giving insight to unique client requirements to ensure fit and develop a relationship for continued partnership
- Developed selection criteria and a vendor demo evaluation matrix to properly assess each vendor
- Produced a final evaluation summary, including budget and IT landscape considerations, to inform the client's final selection

KEY BENEFITS:

- Documentation of detailed business requirements and current business process flows
- Selection of an overall LIMS software solution
- Development of an implementation roadmap to help guide the client beyond initial implementation phase
- Support during contract negotiations with selected vendor



**Replace paper-based
processes with an
automated solution**



**A narrowed landscape of 4
vendors were evaluated
for the best solution to fit
the client's needs**

**"Thank you all for your
support throughout this
project. You have been
great partners, providing
an excellent level of
industry knowledge and
support"**

- Randy Martinez, Project
Manager, Bionique Testing
Laboratories, LLC.

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